# THE SATURDAY EVENING STORY THE SATURDAY EVENING THE SATURDAY EV

Celebrating America, Past, Present, and Future





2015 Media Kit

## Reinventing an Icon





"I propose to take some of the historical magic of the magazine and look for a contemporary application... I deconstruct what the Post was in its hey-day — a mix of an appreciation of art, of fiction, great writing, great journalism —and I'm distilling that and bringing that into a modern context." —Steve Slon, Editor



#### **MISSION**

The mission of *The Saturday Evening Post* is to inform, delight and inspire our readers. We are a magazine of possibilities, of ideas—infused with a passion for learning and for living life to the fullest.

At the brand's core is our deep connection to American history. In short, we've been telling the American story for two-plus centuries, and this allows us to report on trends and issues of the day with a unique historical perspective. To this core, we add an overlay of service (health, money, family, food, tech, travel). Plus pure pleasure—in the form of contemporary fiction and art—with dashes of humor, games, and more.



# Regular Departments



















## 2015 Editorial Calendar

Note: Editorial is subject to change.



The Saturday Evening Post also features original fiction by America's best writers in every issue.

JAN/FEB	ad close: 11/28 materials: 12/05	JUL/AUG	ad close: 5/15 materials: 5/22
<b>Special Fiction Issue:</b> Presenting the Winning Story of the 2015		Health	Live Longer! The New Science of Longevity
Saturday Evening Post Great American Fiction Contest		Money	Variable Annuity Products: Are They Right for You?
Health	Heart Awareness Month	Tech	Get The Most Out of NetFlix, Amazon Prime and
Money	At What Age Should You Plan to Take Social Security Benefits?		HuluPlus: 5 Tips for Improving Video Streaming on Your Smart TV
Tech	When To Go Big: 5 Reasons To Get a Big-Screen Smartphone	Food	Go Local — Insider Tips on Getting The Most Out of Farmers Markets
Food	Fire It Up — Super Bowl Chili Recipes You'll Love	Travel	A River Runs Through Them —5 Great American Cities
Travel	Romance on Bavaria's Romantic Road		With Stunning River Views And River Walks
Trends	Adventures in the Kindle Trade—The Explosion of		
	Online Self-Publishing and What All This Means for The Future of Books	SEP/OCT	ad close: 7/17 materials: 7/24
	THE FULUIE OF DOOKS	Lifestyle	The 50 States Club. It takes a special person to visit each state with a special goal in mind. Included:
MAR/APR	ad close: 1/16 materials: 1/23		Skydiving, Quilting, and Running A Marathon in Each State, and 47 More!
Health	The Polio Eradication Effort and How It Informs the Fight to Contain Ebola; Stress Awareness Month	Health	Secrets to Longevity—Latest Science
Money	How to Hold Down the Costs of Insurance	Money	${\it Shedding Some Light on Variable Annuity Products}$
Tech	7 Things You Didn't Know You Could Do With A Tablet	Tech	Do You Need a Smartwatch? After Nearly A Year on the Market, Our Experts Review the Data and Determine When A Smartwatch Makes Sense
Food	Light, Lean Salads That Fill You Up	Food	Warm Soups for Cold Days
Travel	New Mexico — A Pilgrimage to The Lourdes of the Southwest: El Santuario de Chimayo	Travel	10 Best American Beaches
Self Care	The Writing Cure — Writing as A Source of Solace and Self-Knowledge.	NOV/DEC	ad close: 9/18 materials: 9/25
		Health	Diabetes Update — American Diabetes Month
MAY/JUN	ad close: 3/13 materials: 3/20	Money	Using Last Year's Checkbook to Build Next Year's
History	Honoring the American Heroes of the Warsaw		Budget
	Uprising of WWII	Tech	Gift Guide — What's New for 2016?
Money	How Negotiation Skills Make You a Better Investor	Food	A New Twist on The Traditional Holiday Feast
Tech	10 Great Home-Automation Tools. New Smart- phone Apps That Work With Video Cameras, Door Locks, Thermostats, Etc.	Travel	Romance on Bavaria's Romantic Road. An Intrepid Writer Takes a Ride Along This Storied Highway — Or the Back of a Motorcycle
Food	Spring Brunch!	Art of	Special holiday illustrations from the Post archives
Travel	America's 10 Best Beaches—Where to Relax This Summer	Christmas	

## The Reader





Total Circulation 353,322
Subscription Based 99.3%
Readers Per Copy 5.9
Total Readership 2,080,000

Source: AAM December 31, 2013; 2014 GfK MRI Doublebase

Male/Female Median HHI Median HH Net Worth	45/55% \$53,746 \$238,256	
	Comp	Index
Attended/Graduated College+	63%	111
Own Home	70%	105
Married	57%	106
Buying Style: "Buyers of the Best"	25%	137



# Saturday Evening Post Readers are Influentials. They index highly at all levels of social and civic engagement.



Influentials	208
Written Letter to Paper/Magazine or Called Radio/TV show	340
Written or Called any Politician	183
Attended a Political Rally, speech or Organzied Protest	239
Served as an Officer for Club/Organization	178
Worked for a Political Party	206
Been Active Member of Group to Influence Public Policy/Gov't	148
Participated in Environmental Groups/Causes	196

Source: 2014 GfK MRI Doublebase

## 2015 Rates



4-Color	1x	3x	бх		
2-Page Spread	\$38,160	\$36,260	\$34,440		
Full Page	\$20,090	\$19,090	\$18,130		
2/3 Page	\$14,160	\$13,450	\$12,780		
1/2 Page	\$10,570	\$10,040	\$9,540		
1/3 Page	\$6,970	\$6,620	\$6,290		
1/4 Page	\$5,280	\$5,020	\$4,770		
1/6 Page	\$3,600	\$3,410	\$3,240		
Cover 2	\$22,320	\$21,210	\$20,150		
Front Fly Leaf	\$22,320	\$21,210	\$20,150		
Cover 3	\$21,150	\$20,090	\$19,090		
Cover 4	\$23,630	\$22,440	\$21,320		
TOC	\$22,320	\$21,210	\$20,150		
BRC Insert *	\$16,070	_	_		
B/W					
Full Page	\$16,070	\$15,270	\$14,500		
2/3 Page	\$11,330	\$10,760	\$10,230		
1/2 Page	\$8,460	\$8,030	\$7,630		
1/3 Page	\$5,580	\$5,310	\$5,040		
1/4 Page	\$4,220	\$4,020	\$3,810		
1/6 Page	\$2,870	\$2,730	\$2,600		
2-color - Add 15 % to B/W rate					

**RATE BASE:** 300,000

#### **BRC INSERT POLICY:**

The Saturday Evening Post requires that all advertisersupplied bind-in cards and inserts include a printed stub/hanger. Our standard policy requires that no white, unprinted stubs be inserted within our magazine. As such, advertisers are urged to consider one of the following options:

- Advertiser is encouraged to print a complementary message on the stub referencing their ad/insert.
   Since this stub counts as an additional advertising message per USPS periodicals regulations, a modest fee will apply.
- 2) Advertisers are encouraged to print a PSA (public service announcement) on this insert stub at no additional charge.
- 3) In some pre-planned cases, the Post may be able to make use of this space and pay the appropriate production and printing expenses, in addition to an appropriate fee. Please ask your sales representative for more information.

As always, we will work with you to determine the best solution to meet your needs and to maximize the effectiveness of your ad/insert.

## 2015 Advertising Production Schedule\*

Issue	Space Close	Material Deadline	Supplied Inserts	In Home/On Sale
January/February	11/28/14	12/05/14		1/14/15
March/April	1/16/15	1/23/15		3/04/15
May/June	3/13/15	3/20/15		4/29/15
July/August	5/15/15	5/22/15		6/24/15
September/October	7/17/15	7/24/15		8/26/15
November/Decemer	9/18/15	9/25/15		10/28/15

<sup>\*</sup> For Inserts (BRC) that SEP prints, files are due one week before issue space close date listed above. SEP will notify sales representatives of extensions of close dates, if they become necessary and/or available.

<sup>\*</sup> Standard BRC Inserts are 2-sided 4x6, all other configurations \$325/sq in.

## Ad Specifications



#### **ROB Ad Specs**

Ad Size	Live	Bleed	Trim
2-Page spread	15 1/2" X 10"	16 1/4" X 10 3/4"	16" X 10 1/2"
Full Page	71/2" X 10"	8 1/4" X 10 3/4"	8" X 10 1/2"
2/3-Page vert.	4 5/8" X 9 5/8"	5 3/4" X 10 3/4"	5 1/2" X 10 1/2"
1/2-Page vert.	3 7/16" X 9 5/8"	4 9/16" X 10 3/4"	4 5/16" X 10 1/2"
1/2-Page horiz.	7 1/8" X 4 3/4"	8 1/4" X 5 7/8"	8" X 5 5/8"
1/2-Page spread	15 1/8" X 4 3/4"	16 1/4" X 5 7/8"	16" X 5 5/8"
1/3-Page vert.	2 1/4" X 9 5/8"	3 3/8" X 10 3/4"	3 1/8" X 10 1/2"
1/3-Page sq.	4 5/8" X 4 3/4"	5 3/4" X 5 7/8"	5 1/2" X 5 5/8"
1/4-Page sq.	3 7/16" X 4 3/4"	4 9/16" X 5 7/8"	4 5/16" X 5 5/8"
1/6-Page	21/4" X 4 3/4"	3 3/8" X 5 7/8"	3 1/8" X 5 5/8"



For additional specifications, visit saturdayeveningpost.com

### Shopper Ad Specs & B/W Rates\*

1 Inch	\$340	4 1/2 Inch	\$1,540
1 1/2 Inch	\$510	1/6 Page	\$1,710
2 Inch	\$690	1/3 Page	\$3,110
21/2 Inch	\$860	1/2 Page	\$4,670
3 Inch	\$1,030	2/3 Page	\$5,620
3 1/2 Inch	\$1,200	Full Page	\$7,790
4 Inch	\$1,370		

<sup>\*</sup> Add 15% for 2-process color, 20% for 3-process color, and 25% for 4-process color to B/W Shopper Rates.

- Special advertising units available.
- Regional and local market buys available.
- Please consult your sales representative for details.

To send insertion orders and ad files, or for information, contact:

Cathy Fitzgerald
Advertising Administrator
c.fitzgerald@satevepost.org
800-558-2376 x 210

#### **Submission Instructions**

**PRODUCTION SPECIFICATIONS:** Heat Set Web Offset; Saddlewire Stitched; 133 Line Screen; AAAA-MPA Process Inks **REQUIRED DATA FORMATS FOR ADS**: Press Optimized Portable Document Format (PDF X1a)

MEDIA & LABELING REQUIREMENTS: File can be transferred electronically to our ftp site, via e-mail, or placed on a CD and sent to us. A text document or PDF file containing the publication name, issue date, agency name, agency phone number, contact person name and phone number, advertiser, vendor name, and file name/number should be provided with the file.

PROOFS: "Hard" proofs are no longer required but will be utilized if provided.

**CREDIT AND COLLECTION POLICY:** Publisher may require first-time advertisers to submit payment for advertising and a credit application prior to the publication of their advertisement. Agency and advertiser are jointly responsible for all costs relative to the collection of late payments. If an account is placed with a credit and collection agency or attorney for collection, all commissions and discounts will be rescinded and the full advertising rate shall apply. Payments are due within 30 days following billing and receipt of tear sheets. Production charges are not agency commissionable.

## SaturdayEveningPost.com





#### **TRAFFIC**

63,804 unique visitors
78,174 cumulative visitors
162,711 monthly page views
8,564 opt-in e-mail subscribers

Source: Google Analytics

Banner Web Ads	Size	ROS CPM	Targeted CPM
1/2 Page	300x600	\$30	\$36
Medium Rectangle	300x250	\$20	\$24
Wide Skyscraper	160x600	\$20	\$24
Square Button	125x125	\$10	\$12
3:1 Rectangle	300x100	\$8	\$10
Leaderboard	728x90	\$8	\$10

- Targeted content includes Home Page, Run of Section, Run of Subsection, Page Specific and Rich Media
- Content and links subject to approval.
- Rates subject to change without notice.
- 15% agency commissions to recognized agencies only.

#### **SECTIONS:**

Current Issue Cover Art History Fiction Humor

## **Digital Specs**



Ad Unit	Pixel Dimensions	File Size	Rich Media Size	Animation Time
1/2 Page	300x600	40k	40k	3 frames & 30 sec. max w/3 loops
Medium Rectangle	300x250	40k	40k	3 frames & 30 sec. max w/3 loops
Wide Skyscraper	160x600	40k	40k	3 frames & 30 sec. max w/3 loops
Square Button	125x125	40k	NA	NA
3:1 Rectangle	300x100	40k	40k	3 frames & 30 sec. max w/3 loops
Leaderboard	728x90	40k	NA	3 frames & 30 sec. max w/3 loops
1/2 page Newsletter	300x600	40k	NA	NA Note: 3rd party tracking on clicks only

Tracking All creative must use ClickTag (see Flash requirements below)

Optimization All ads must be optimized for the web (72 dpi)

**Borders** All ads require a 1 x 1 border.

Third Party Ads Are Acceptable

**Submission deadline** 5 days

#### **RICH MEDIA**

**FLASH:** SATEVEPOST.org accepts up to Flash 9.0. Clients must modify their action scripting for click-tracking to be provided by Saturdayeveningpost.com. Documentation will be provided upon request.

A back-up GIF must accompany the file for those users unable to see the Flash creative.

If sending the Flash creative itself, the following information MUST be sent:

- 1. SWF file
- 2. ClickTag instructions
- 3. Back-up GIF
- 4. Note the "opaque" parimeter within the object to ensure that the Flash Ad will appear behind Eye blaster ads. <PARAM NAME=wmode VALUE="opaque">

**ANIMATION:** Animation GIFs are acceptable with a 3 loop maximum and a .swf unlimited. Flash Frame Rate must be less than 18 frames per second. 3 Frames and 30 second maximum animation, including 3 loops.

**SOUND:** Any sound must be user initiated, defined by as a click and clearly labeled with "Play" and "Stop" controls.

**LINKING INFORMATION:** Every ad displaying a URL must have both a working URL and a text alternative. Creative is only allowed one click-thru URL. URL must open within another window and NOT leave Saturdayeveningpost.com

#### **EXPANDING ADS**

- Expanding ads are subject to frequency capping.
  - Non user-initiated expanding ads are accepted on a caseby-case basis and if accepted are frequency capped at one per user per 24 hours.

- User-initiated standard ad units expand beyond standard size on mouse-over and must include language to indicate rollover functionality, such as, "roll over to learn more" or "roll over to expand".
- Must have a PROMINENT "CLOSE" button on an opaque background, not less than 10-point type, in the upper right hand corner of the floating ad.
  - o Exception: Expanding ads may only be viewed on certain browsers and operating system platforms. SATEVEPOST. org will test expanding ads and will not show the ad for any browsers or operating systems where the technology causes system instability.
- Expanding portion MUST automatically close when the user's cursor moves off the ad.
- Expanding leaderboards MUST expand down.

#### **FLOATING ADS**

- Non-user initiated floating ads must close within 15 seconds.
   O Home Page Only: Must close within 7 seconds.
- All animation within the resolving ad unit must self terminate within 30 seconds.
- Frequency caps are required. One floating ad per user per 24 hours.
- Background must be opaque.
- All floating ads must have a PROMINENT "CLOSE" button on an opaque background, not less than 10-point type, in the upper right hand corner of the floating portion of the ad.

## Sales Representatives





#### **DISPLAY ADVERTISING**

#### **ADVERTISING DIRECTOR**

Alex Durham 317-252-0940 a.durham@saturdayeveningpost.com

#### **EAST COAST**

Tom Buttrick Account Manager 917-421-90 t.buttrick@jamesgelliott.com

#### **WEST COAST**

Craig Miller Account Manager 213-596-7228 c.miller@jamesgelliott.com

#### **DIRECT RESPONSE**

#### **EAST COAST**

Ilyssa Somer Account Manager 917-421-9055 i.somer@jamesgelliott.com

Pamela Pagan Account Manager 917-421-9043 p.pagan@jamesgelliott.com

#### **MIDWEST**

Chariya Milindawad Account Manager 312-348-1201 c.milindawad@jamesgelliott.com

#### **WEST COAST**

Kim McGraw Account Manager 213-596-7215 k.mcgraw@jamesgelliott.com

